



*Dear All,*

*The first quarter of Year 2016 has ended on a very positive note for us. During the previous quarter, we completed the acquisition of Global lighting business of Europe based Rinder Group. With this UNO MINDA has not only expanded its global footprints but also strengthened its position in domestic markets.*

*True to our brand promise, we aim to be a technology leader going forward. Our thinking caps are on and we constantly reflect to make our products more innovative and position them appropriately to evolve with changing business landscapes.*

*UNO MINDA is committed towards improving its operational efficiencies and differentiating itself in the market-place through customer centric innovation in products and services in order to build a stronger and sustainable future for the Company and enhance value creation for stakeholders.*

*We thank our Customers for significant recognitions accorded to us in varied fields. We shall continue to strive and exceed the expectations of our esteemed Customers.*

*We look forward to your support in all our future endeavours.*

*Thanks & Warm Regards Always,*

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*Nirmal K Minda  
CMD, UNO MINDA*



**CORPORATE NEWS**

- **UNO MINDA completes acquisition of Rinder lighting business**



The acquisition includes 100 per cent equity holding in Rinder India private Limited and Light Systems and Technical Centre in Spain; and 50 per cent equity holding in Rinder Riducu, Colombia. Minda Industries Limited has acquired Rinder's lighting business for Euro 20 million.

Rinder India Private Limited will become a wholly owned subsidiary of Minda Industries limited. Light Systems and Technical Centre in Spain has been acquired through Global Mazinkert, a wholly-owned subsidiary of Minda Industries in Spain; whereas Rinder Riducu, Colombia has been acquired by LSTC Spain, a 100 percent step down subsidiary of MIL.

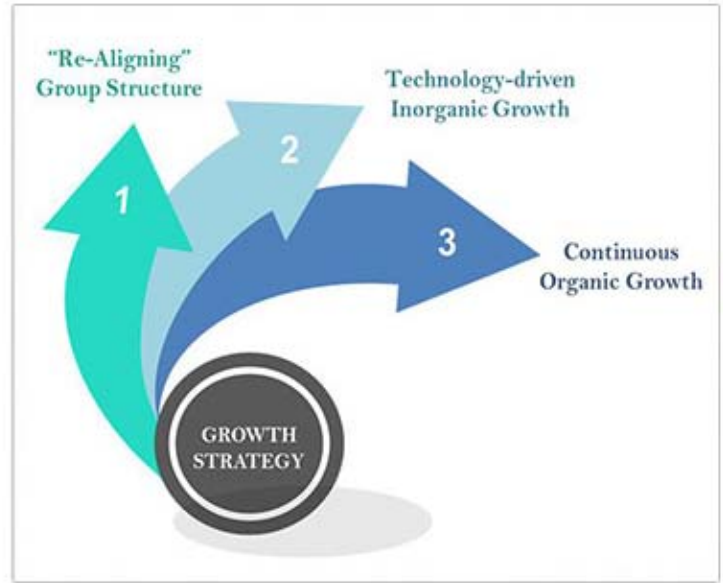
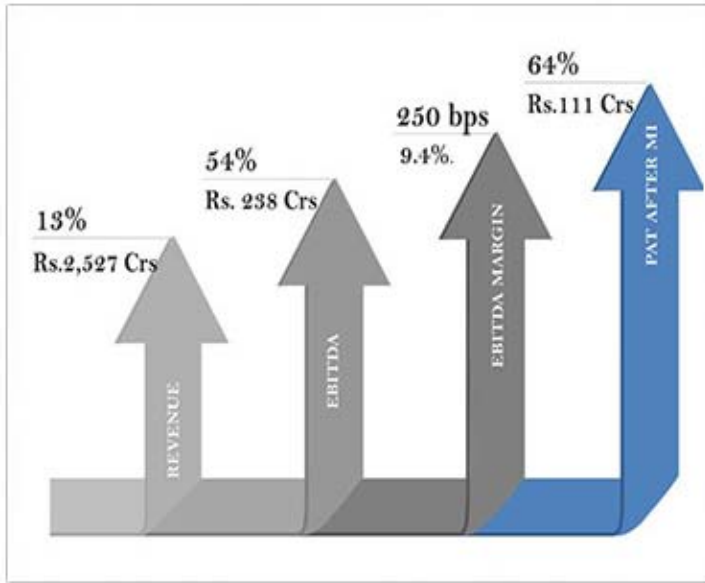
This acquisition is expected to give MIL a better hold in markets like ASEAN and Americas, besides strengthening the presence in India..

- **Strategic Moves, Stellar Performance**

**Minda Industries Limited: 'Raising The Bar' Each Time**

Minda Industries Limited is the flagship company of UNO MINDA group and is a leading manufacturer of Auto component in India, including Automotive Switching System, Acoustics system, Lighting systems, Alloy Wheels among others. The company enjoys leading market share in the above stated product segments.

MIL has reported a consolidated turnover of Rs 2,527 crore for the FY 2015-16 with EBITDA of Rs 238 Crore with margin of 9.4%. Minda Industries Limited continues its growth momentum and expansion of margins backed by operating leverage and process efficiency.



**Performance for FY16 and comparison with FY 15**

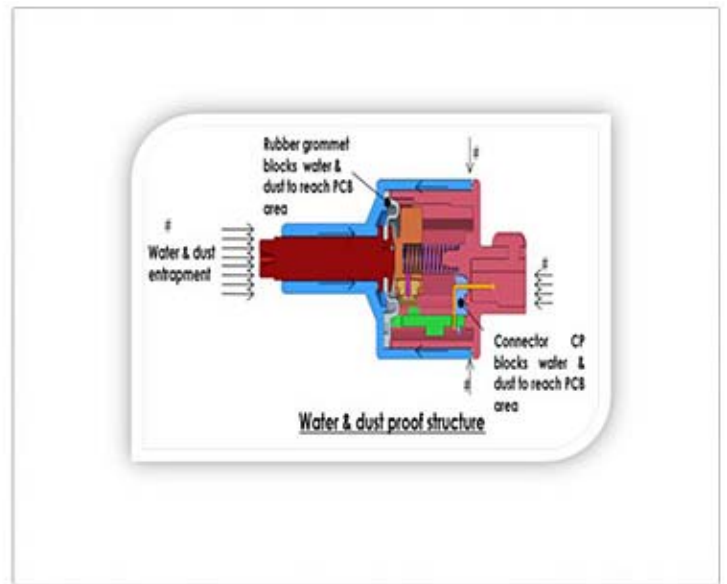
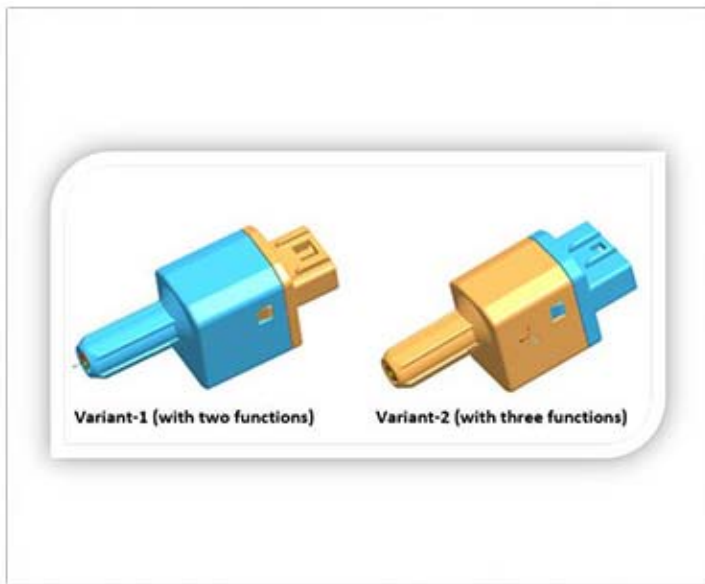
The Group has a three pronged strategy to augment its growth Journey .Consolidation of the entire group under one umbrella is playing a pivotal role in this journey. It has completed acquisition of global lighting business of Rinder, Spain to become a dominant player in the automotive lighting space. The acquisition also brings along world class technology, which can catapult Minda to the next league of automotive lighting systems supplier. The group continues its growth momentum through Greenfield expansions also, viz. Clarton Horn, its Spanish subsidiary has expanded in Mexico to enter new markets.

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**INNOVATION CORNER**

- **Contactless Switching Technology**



Mindarika Pvt. Ltd., the Four Wheeler Switch Division of UNO MINDA GROUP, has developed “Contactless stop lamp switches” mounted over brake pedal’s bracket of PV/SUV/MUV.

Contactless Stop lamp switches developed by the company comprises variants with the functions like Stop lamp switching, Cruise control switching, Emergency control system, Brake control system, Engine start system, etc.

Innovative switches are derivatives of the new contactless switching technology developed in-house by the company and this technology is intellectually protected by seven patents filed in various countries.

#### Unique Features:

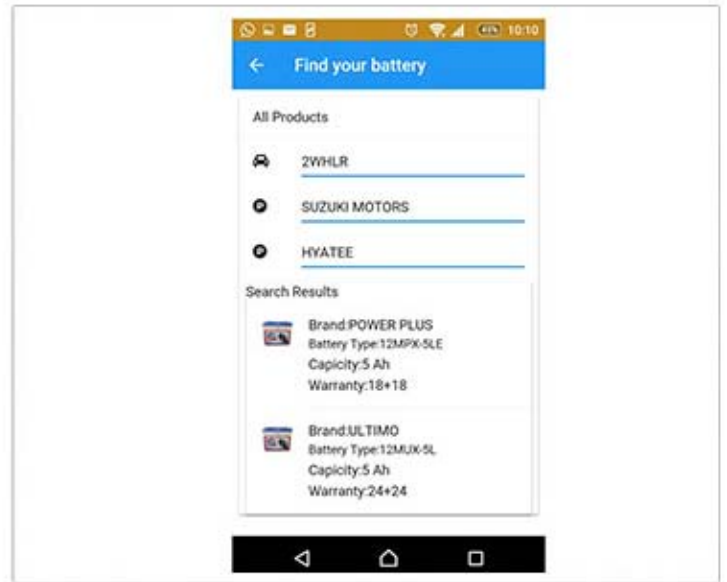
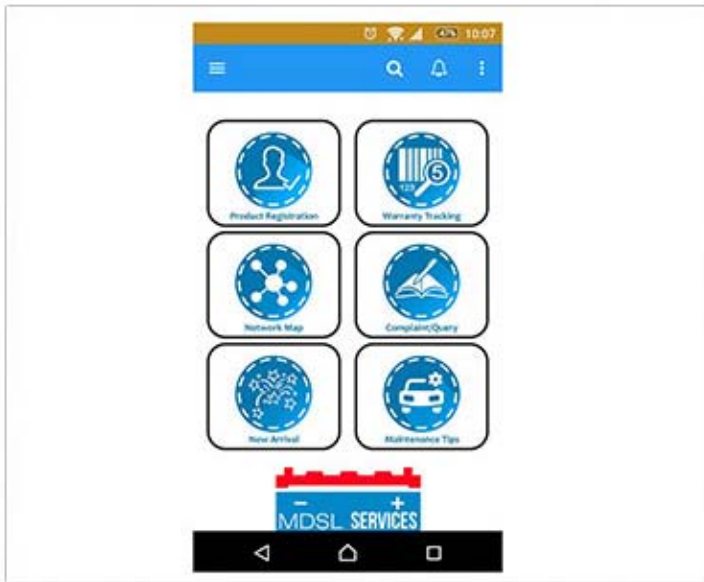
- Best-in-class in **Low quiescent of power consumption** (10 times lower than existing contactless switches).
- Best-in-class switching point accuracy.
- Water, dust & humidity proof structure and Foreign magnetic interference proof design .
- Compact design for accurate magnet assembly.
- Less operating noise and best-in-class Operational durability.
- EMI & EMC protected electronic design and quick response time.
- Electronic design is embedded with all the requisite protections like Self limiting of fast thermal transients, Under voltage shutdown, Over voltage clamp, Short circuit, Reverse battery, Electrostatic discharge protection, Over temperature protection, etc.

#### • Minda Distribution & Services Ltd. develops smart phone based App for Battery Service

Minda Distribution & Services Ltd., the aftermarket wing of UNO MINDA Group has recently developed a smart phone based application for Battery Services to ease out its services for the end users . The Key features of this smart phone based app are as follows:

#### Key Features:

- Customer instantly gets the status of warranty, no need to approach Supplier.
- Online battery registration & Notification received to the respective customer on his phone.
- Quick response of the employees to the respective customer. Reduced calls and follow-ups.
- Quickly broadcast the information's like new product awareness /general information/maintenance tips across India.
- Easy to locate the nearest Business Partner and MAC points.
- Paper less Warranty.



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## TIER II UPGRADATION INITIATIVES

### • CEO Review of Tier 2 Suppliers

Tier II Supplier upgradation under the guidance of MACE (Maruti Centre for Excellence) is an ongoing initiative of UNO MINDA Group. Under this umbrella, CEO review was organized at Suman Auto Manesar on 31 May'2016 for Mindarika Clusters 1 & 2 i.e. Mindarika and all CEO's of 11 Suppliers participated in Review Meeting. During the review, Mindarika presented their Cluster 1 & 2 performances and also 11 Tier-II Suppliers from each cluster presented their QCDSM performances and achievements during the FY 2015~16. The presentations were reviewed and appreciated by Mr. M. M. Singh (Director MACE), Pramod Tiwari (MACE) along with other senior management team members from MACE and UNO MINDA.

### Key Highlights of the review:

- Mr. M M Singh, Director - MACE gave valuable inputs on the benefits of Quality System implementation
- Officials from UNO MINDA shared Best Practices implemented at UNO MINDA like , Management focus towards supplier, E-kanban System , Safety Audits and A3 Concept.
- Sh. Sunil Shrivastava, Head Group IT and Corp Materials shared the Quality Expectation from the Cluster Suppliers & ensured best support from UNO MINDA Group in terms of training & guidance.
- Sh. S L Gupta, Head Manufacturing Excellence emphasized on the need to focus on delivery improvement and adopt new technology in manufacturing processes.



Tier II Suppliers during CEO Review

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## CUSTOMER VISITS TO UNO MINDA

- **HMSI Top Management Visit to MIL – Switch Manesar**

HMSI Top Management visited MIL – Sw Manesar in the month of May'16. HMSI Management was impressed with the future preparedness of various Group Companies of UNO MINDA in view of new regulations impacting the two wheeler industry.



The guest list includes: Mr. KEITA MURAMATSU (PRESIDENT & CEO), Mr. ANUPAM MOHINDROO ( SVP & DIRECTOR), Mr. HIROMI NITTA (EVP - PURCHASE), Mr. SANJEEV JAIN (GM - PURCHASE), Mr. HIROYUKI FUJIWARA (DY. DIR. – SALES & MARKETING)

- HMSI Visit to MIL - SAC Division, Pune



The guest list includes: Mr. Hideteru Umahashi, Mr. Ken Tomiyasu (Sr. Advisor),  
Mr. Masatoshi Hara, Mr. Masayuki Toriyama, Mr. Junichi Nakatake

• TKML Visit to MKL - Bangalore



NUMATA San, SVP - TKML with Mr. Nitesh Minda, Business Head – MKL Bangalore







## INTERNATIONAL NEWS

- **07<sup>th</sup> April, 2016** – Mr. Andres Funes, Central Buyer Global Lead EESE, Ford Motor Company along with his team members visited Clarton Horn, Mexico



- **8<sup>th</sup> June, 2016** – Mr. Horst Bleyer and Mr. Thomas Hieber ( Development Deptt.), Porche visited Clarton Horn, La Carolina Plant.



- **Supplies of Power Socket started for Yamaha Thailand**

PTMA, Indonesia – An UNO MINDA Group Company started supplies of Power Socket to Yamaha Thailand. This is the first time Yamaha will employ a power socket in ASEAN market.

UNO MINDA was chosen over other Japanese suppliers to supply this product based on our good QCDD performance in supplying switches to various Yamaha Locations in ASEAN. The same Power Socket will also be applied to all upcoming models produced by Yamaha in Indonesia and Vietnam.



- **Honda Two Wheeler Visit to Minda Vietnam**



8th June, 2016 - Kamata San (General Manager Procurement, Honda Japan), Akita San (Purchasing Director Honda Vietnam) & Onishi San visited our Switches factory in Vietnam

- Pt. Minda Asean recognized by M/s Honda and M/s Yamaha



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## ACHIEVEMENTS



Minda Kosei Aluminum Wheels Pvt. Ltd. recognized for "Special Support" by Maruti Suzuki India Ltd.



Minda Kyoraku Ltd. recognized for zero defect supplies by TKML



MIL – Switch Division being felicitated by Suzuki Two Wheelers

• UNO MINDA in News





## CSR

**Bus Shelter dedicated to people of Rewari** – Under the recent activities of Samarth Jyoti, a CSR Initiative of UNO MINDA, a Bus Shelter was developed and dedicated to people of Rewari.

The inauguration of the Bus Shelter was done by Ms. Sangeeta Kali, SP, Rewari Region.



Ms. Sangeeta Kali during Inauguration of the Bus Shelter



Mr. Anadi Sinha, President Group HRM, UNO MINDA  
greeting the Chief Guest

## Blood Donation Camps

**19<sup>th</sup> June, 2016** - With an objective to create awareness about the World Blood Donor Day, Blood Donation camps were organized by Samarth Jyoti in Manesar and Pune Regions.

The camps were organized in association with Sant Bhagat Singh ji Maharaj Charitable Hospital, Faridabad and Sassoon Govt. Hospital, Pune respectively.

Employees of UNO MINDA participated in the activity with great zeal and a considerate unit of Blood was collected and donated.



**Blood Donation Camps**

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## About UNO MINDA

UNO MINDA, NK Minda Group, a technology leader in Auto Components Industry, is a leading supplier of proprietary automotive solutions to OEMs as Tier-1. It manufactures Automobile Components for Original Equipment Manufacturers (OEMs). It is today a 44 Billion INR (US\$ 662 million) group and is rapidly expanding with increased market share in its product lines.

The Group is a global player in automotive sector with manufacturing facilities in Indonesia, Vietnam & Spain and Offices in Japan, Europe and China with design centers in Japan & Taiwan. It has 40 manufacturing plants in India and has JVs/Technical Assistance Agreement (TAA) with world renowned manufactures in Japan, Italy and India. Our continuous effort is to deliver high technology and quality products to our valued customers in worldwide area. For more information please visit [www.mindagroup.com](http://www.mindagroup.com)

**UNO MINDA Corporate Communication Initiative**

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We appreciate your feedback. For further information or your feedback, please contact us at [corpcomm@mindagroup.com](mailto:corpcomm@mindagroup.com)

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