

Dear Friends,

Warm Diwali Wishes!!

With festive season round the corner and with slight revival of the automotive industry in the last quarter, it seems the "acche din mantra" of new Government has begun to make sense for our industry in particular.

Where on one side, the passenger vehicles are showing signs of recovery and two wheeler industry is registering double-digit growth, the other side marks the commercial vehicle segment considerably down.

As for UNO MINDA, with a positive outlook we continue to explore new product lines and expand our Business Horizons.

In fact, aligning with the industry growth, it is indeed a challenge for us to sustain with it and revamp the supply chain, simultaneously ensuring growth in all our Group Activities.

We believe, the never-ending Customer Support and Trust has brought us here and would help us achieve our future targets.

Thanks and Warm Regards always.

Nirmal K Minda  
Chairman, UNO MINDA

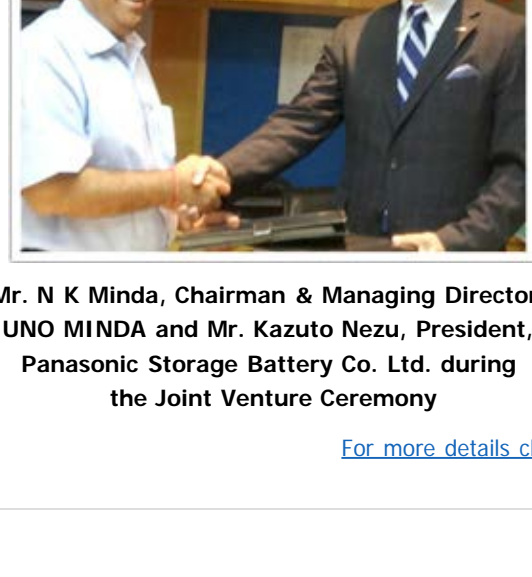
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## CORPORATE NEWS

### UNO MINDA joins hands with Panasonic to address rapidly increasing demand of Lead - Acid Storage Batteries in Indian Market

On 1<sup>st</sup> October 2014, UNO MINDA entered into a Joint Venture Partnership with Panasonic Corporation, Japan for manufacture and sale of Lead Acid Batteries in India. The collaboration was agreed between Mr. Nirmal K. Minda, Chairman & MD, UNO MINDA and Mr. Kazuhiro Tsuga, President, Panasonic Corporation.

The Joint Venture will be set up with equity of INR 1,600 million in a 60: 40 partnership with Panasonic holding 60% and UNO MINDA Group holding 40% of the equity. The new company will be known as Panasonic Minda Storage Batteries India Pvt. Ltd. The JV's manufacturing plant is planned to be set up at Pantnagar, Uttarakhand initially with start of production planned in third quarter of fiscal year 2015.



Mr. N K Minda, Chairman & Managing Director, UNO MINDA and Mr. Kazuto Nezu, President, Panasonic Storage Battery Co. Ltd. during the Joint Venture Ceremony

[For more details click here](#)

### 22<sup>nd</sup> Annual General Meeting of Minda Industries Ltd.



The 21st Annual General Meeting (AGM) of Minda Industries Limited was held on Friday, 28th September, 2014 at PHD House, New Delhi. The directors namely Nirmal K Minda, Anand Kumar Minda, Alok Dutta, and Satish Sekhri along with H.C. Dharnija (VP - Group Legal, Secretarial, Indirect Taxes & Company Secretary) attended the meeting.

It is indeed a pleasure to state that the meeting was attended by 1037 shareholders and in the aforesaid meeting, shareholders approved all agenda items including payment of dividend @30% on equity shares for the year 2013-14.

### Sh. N K Minda, Chief Guest for TRTC.DITE Alumini Meet



Sh. N K Minda enlightening the TRTC Alumini with his inspiring words

TRTC . DITE . Alumini are combine effort of Alumnus for Growth through networking for all Ex- TRTC pass out, Entrepreneurs and Professionals. Along with social gathering, the agenda for the platform was to bring together a group who can bring difference in the tooling industry.

On 2nd August 2014, The alumini of TRTC & DITE got together to sow the seed of one such joint vision of Sh. A K Sehgal & Sh. R D Sharma

UNO MINDA Group has many Ex TRTC passouts working in good positions across Group Companies . Sh. Nirmal Kumar Minda, CMD, UNO MINDA is a Chief Guest of the TRTC.DITE Alumini Meet this year to encourage participants of such an association to bring in generation in a strong Country like India. The objective was to create a Tooling Network Platform that offers individual, the potential to grow and generate tremendous opportunities for upcoming talent.

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## INNOVATION CORNER

### Innovation Unleashed - Illuminated Lever Combination Switch



Under the umbrella of Electrical & Electronics Domain, Minda Industries Ltd - Offroad Switch Division has introduced Illumination Feature in an Off-road vehicle first time in India.

The Illuminated Lever Combination Switch (LCS), developed for M-Star project of Mahindra tractors, has received great appreciation from the Customer for developing an innovative product in committed timelines. Started right from Concept level, end to end solution has been provided by UNO MINDA.

UNO MINDA has filed 3 patents for this project.

### Carbon Canister- A new product in Roki Minda Portfolio



Roki Co., Japan has an extensive portfolio of Canister Designs. Roki Minda, The JV Company of UNO MINDA has recently added Canister in its portfolio in addition to air filtration systems it is already supplying to OEM's.

The Carbon Canisters designed by Roki Co. Ltd., Japan is planned to go into mass production from next fiscal in India. Leveraging on our Partner's technology we wish to offer a more diversified product portfolio to our Customers.

A car engine's combustion process releases many harmful vapours, including hydrocarbons, oxides, and carbon monoxide.

Roki Minda recognizes that a carbon canister is an integral part of an effective evaporative control system. Carbon Canisters would limit the amount of gasoline vapors (normally created by gasoline fuel storage and fuel delivery) from being released into the environment through an on-going process of adsorption and purging.

Roki would develop evaporative emissions canisters tailored to specific customer needs in years to come. It has already been awarded business and is developing Production Line which will be ready by September '2015

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## TIER II UPGRADATION INITIATIVE

### Introduction of New Cluster Programs

We, at UNO MINDA have always been focused towards our Supplier Partners growth and up-gradation. To move forward, we have taken an initiative of forming New Tier-II Supplier Up-gradation Cluster Program in Minda Switch Division and Minda Acoustic Division - Manesar.

Under the **Lean Management Systems Program** Scheme sponsored by Government of India, UNO MINDA registered 2 Cluster Programs wherein 13 Nos. of supplier will be participating. This scheme is implemented for MSME suppliers and is based mainly on Lean Management Techniques. Total duration of this program is 18 Months and will be applicable in 5-Phases. The program will consist of monthly visits by counselor who will be appointed by mutual decision of OCI (Quality Council of India) and UNO MINDA. The counselor will provide regular trainings to the suppliers and guide them to implement the Lean Management Systems like 5-S, Visual Control, SOP, JIT, Kan-Ban, Cellular Layout, VSM, Kaizen & Poka-Yoke, SMED and TPM etc., in their respective companies.

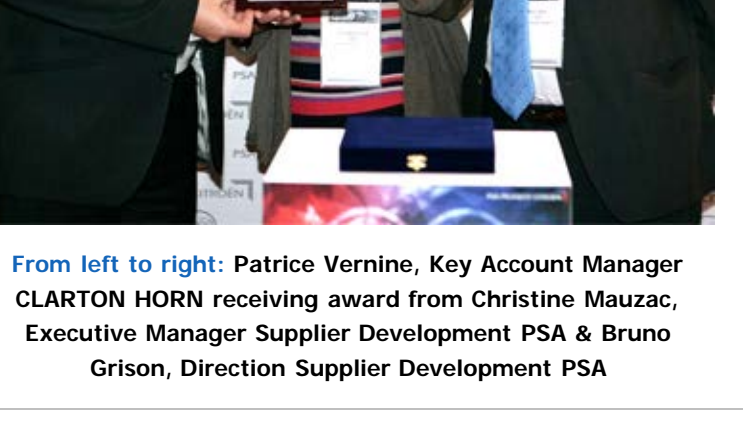
This cluster program will be working on the following 5-Objectives:

- ▶ **Waste Reduction** (Over Production/ Over Processing/ Excess Inventories/ Waiting Time/ Transportation within the units etc.)
- ▶ **Increasing Productivity** (Cycle Time/ Labor Cost of Product/ Space Utilization/ Machine Utilization/ Energy Saving/ Green Productivity etc.)
- ▶ **Introducing Innovative Practices for Improving Overall Competitiveness** (New Process/ New Technology/ New Product(s)/ New Management Practices etc.)
- ▶ **Inculcating Good Management Systems** (Company Level Governance/ Business Management/ Functional Management/ QMS/ Occupational Health & Safety etc.)
- ▶ **Organizing a Culture of Continuous Improvement** (culture of continuous improvement is the aim of implementation of lean tool in the organization. It has already been awarded business and is developing Production Line which will be ready by September '2015)

The objective of this Lean Management Program is to increase the profitability of Tier-II Suppliers by eliminating waste.



Cluster Methodology explained by Senior Members of UNO MINDA & QCI Member Mr. Anurag Rastogi



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## INTERNATIONAL NEWS

### CLARTON HORN, an UNO MINDA Group Company received "Best Plant" Award from PSA Peugeot Citroen

On June 17th this year, PSA Peugeot Citroen held its Best Supplier Day event. Carlos Tavares, Chairman of the Managing Board, and Yannick Bezaud, Executive Vice President, Purchasing, honoured 18 suppliers for their commitment and the quality of their responses to the Group's expectations. The event was an opportunity to reaffirm the strategic importance of supplier relations as a fundamental driver of the Back in the Race plan. In recognition of the sustained efforts made and the excellence of the results delivered, the Group honoured supplier performance in six priority categories: Cost Savings, Value Creation, Programme Management, Quality, Indirect Material Machinery & Equipment and After-Sales Delivery Performance.

A new award, for "Best Plants of 2013", was presented to 96 production facilities, one of them was CLARTON HORN, in recognition of their performance in manufacturing excellence, which is enabling the Group to meet its quality standards, from producing the vehicle to handing over the keys. This award is a symbol for that CLARTON HORN as a company should be proud and encourages to continue the efforts to maintain and improve the quality always offering innovations and expanding its technical competence.



From left to right: Patrice Vernine, Key Account Manager CLARTON HORN receiving award from Christine Mauzac, Executive Manager Supplier Development PSA & Bruno Grison, Direction Supplier Development PSA

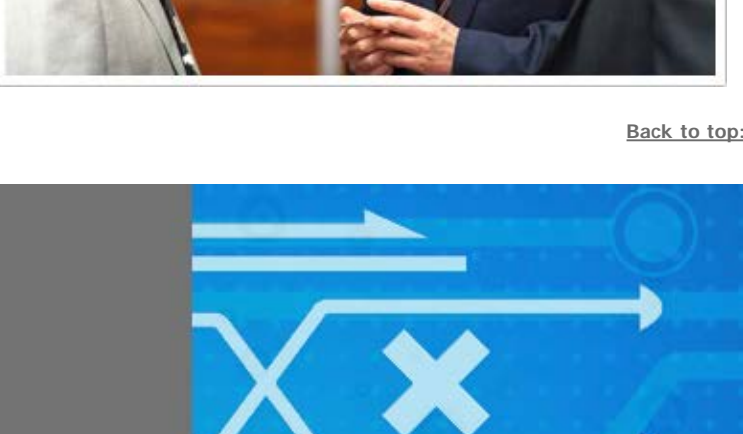
### Japan Patent Association grants patent to UNO MINDA for Illuminated Handle Bar Switches

- ▶ SMD LED based illumination Technology
- ▶ LED based illumination Technology

Now we have 3 Patents granted in Japan.



UNO MINDA Range of Handle Bar Switches



### Honda Global Supplier Meet

In May this year, Honda had organized Global Supplier Meet at Jakarta, Indonesia. Sh. N K Minda was part of this event, UNO MINDA being one of the supplier's to Honda Cars for Switches, Alloy Wheels, Blow Molding, Air Filters, Body Sealing, Fuel Caps etc.

UNO MINDA has a strong manufacturing base in Asean Region in Countries like India, Indonesia & Vietnam and offices in Malaysia & Thailand.



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## UNO MINDA IN EVENTS

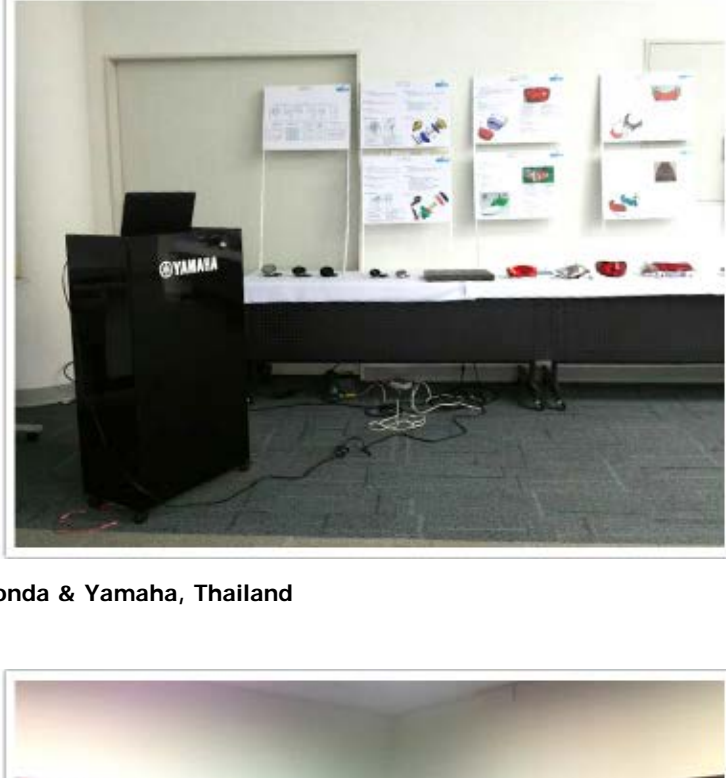
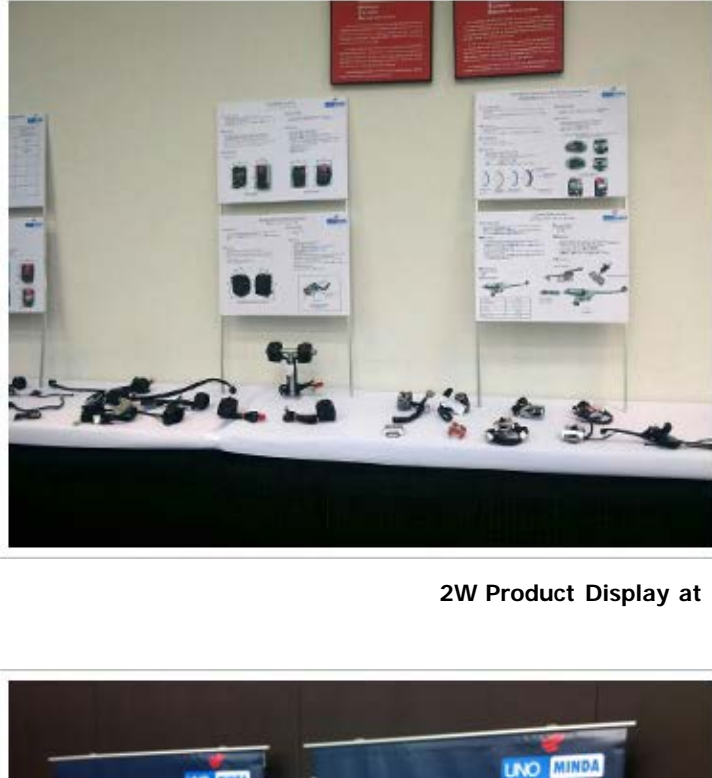
### Tech Shows at OEM Sites

On 16-17th Sept'2014, UNO MINDA had organized niche techshows in Thailand for Honda (2W & 4 W) & Yamaha (2W).

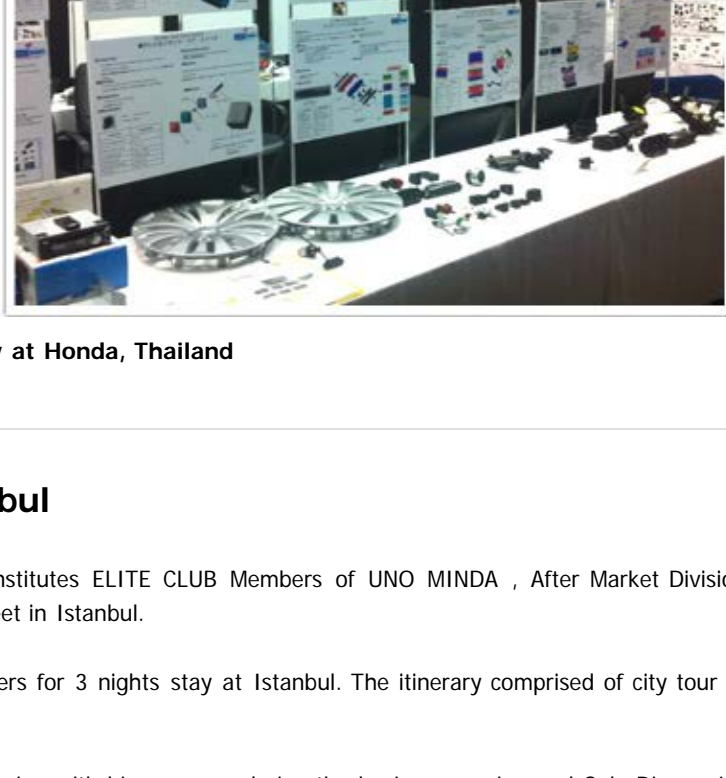
The Product Lines in Display were Switches, Electronics & Sensors, Automotive Lamps & Horns. The Event marked presence of more than 100 visitors from both Honda & Yamaha respectively.

We got exemplary Customer Response and subsequent queries floating in.





2W Product Display at Honda & Yamaha, Thailand



4 W Product Display at Honda, Thailand

### UNO MINDA Business Partners Meet, Istanbul

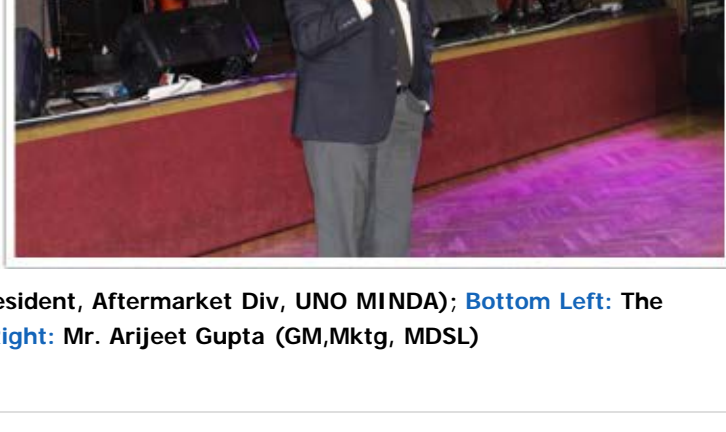
7th to 10th Sept 2014, Istanbul - 105 Business Partners who constitutes ELITE CLUB Members of UNO MINDA , After Market Division (Minda Distribution and Services Ltd.) Meet for the Business Partners Meet in Istanbul.

The meet was attended by 185 family members of the Business Partners for 3 nights stay at Istanbul. The itinerary comprised of city tour to Mosques, palaces, islands, shopping in traditional markets.

Our Chairman and Managing Director Mr.N.K Minda also graced the occasion with his presence during the business session and Gala Dinner. He thanked the Business Partners for their continuous support for business growth in 2013-14 in the aftermarket. Also expressed his happiness about the growing UNO MINDA family in aftermarket and conveyed his best wishes to the families of UNO MINDA Business Partners for business prosperity in the years ahead.

Subsequently Mr.Rakesh Kher shared the growth roadmap of aftermarket business for next 5 years which was followed by brief information sharing in the new product launches in last one year and current year launch plans by Mr. Arjjeet Gupta.

The presentations were followed by an entertainment program comprising of the local traditional Turkish dances and Indian music.



Top Left: Mr. N K Minda; Top Right: Mr. Rakesh Kher (President, Aftermarket Div, UNO MINDA); Bottom Left: The Gathering of Business Partners; Bottom Right: Mr. Arjjeet Gupta (GM,Mktg, MDL)

### Best Conventions

[Manesar Region\(18-19th September 2014\)](#)



Honour to Chief Guest, Sh. Rajeev Budhiraja, V.P - Purchase (Suzuki Motorcycle India Pvt. Ltd.)



Lamp Lighting by Senior Members

[Pune Region\(17-18th July 2014\)](#)

[Pantnagar Region\(17-18th July 2014\)](#)

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### CORPORATE SOCIAL RESPONSIBILITY

Under the aegis of Shadi Lal Minda Charitable Trust UNO MINDA has completed the Rain Water Harvesting project this year in village Jaulke, Khed Taluka, district Pune.

During 2013, drought conditions have badly hit many areas of Maharashtra. Under such conditions, the UNO MINDA, Pune team was approached by Khed Panchayat Samiti,Pune to support this social cause.

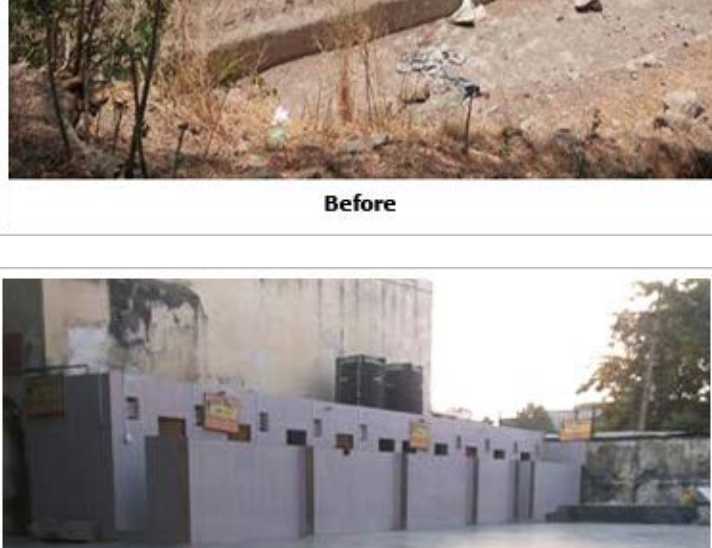
Our HR & Civil person surveyed the site & recommended the repair of Nalas/Canals/Wells to have full utilization of water during rainy season.

The work was done at village-Jaulke,Tal-Khed (approx.. 35 km from MIDC,Chakan)

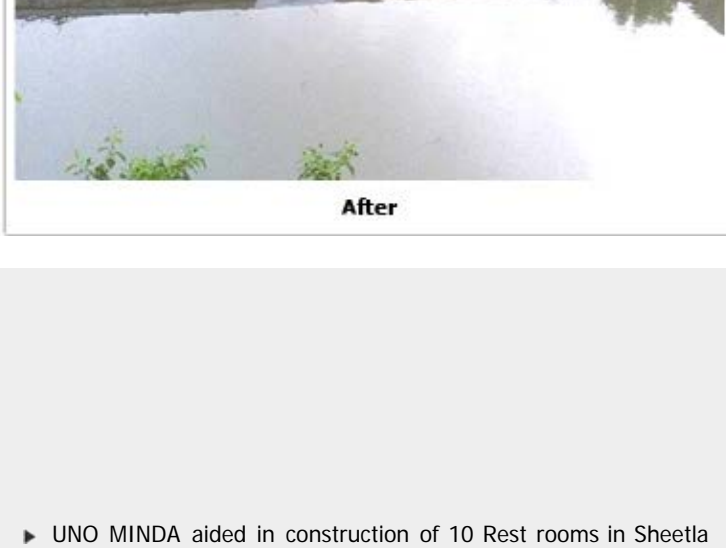
Under this project, Nalas/Canals/Wells :-

- were cleared of the weeds, debris & depth was increased to avoid water spillage.
- boundaries were repaired to avoid water leakage.

These actions have increased the water storage capacity by ensuring sufficient water levels in 5-6 wells of the region & reduced the water shortage during summer.



Before



After



► UNO MINDA aided in construction of 10 Rest rooms in Sheelta Mata Mandir, Gurgaon

► Free Computer Coaching & Training support to Jila Parishad (Govt) School, Nighoje, Pune by Samarth Jyoti, Pune. The school earlier had a computer course in its curriculum but no teacher to impart education. Samarth Jyoti,Pune team had taken a step forward to support the cause and a teacher has been assigned who gives training to more than 160 students



Samarth-Jyoti ,Pune team with Principal & teachers of Jila Parishad (Govt) School, Nighoje, Pune

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### ACHIEVEMENTS



► MIL - Electronic Division has received SUPPLIER BUSINESS CAPABILITY Award by our esteemed Customer Mahindra & Mahindra in June this year

► "Minda Kyoraku Limited" & "Tokai Rika Minda India Pvt. Ltd." have received the Design and Development Award for the year 2013-14 from MSIL.

### ► UNO MINDA IN News



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## About UNO MINDA

UNO MINDA, NK Minda Group, a technology leader in Auto Components Industry, is a leading supplier of proprietary automotive solutions to OEMs as Tier-1. It manufactures Automobile Components for Original Equipment Manufacturers (OEMs). It is today a 32 Billion INR (US\$ 525 million) group and is rapidly expanding with increased market share in its product lines.

The Group is a global player in automotive sector with manufacturing facilities in Indonesia, Vietnam & Spain and Offices in Japan, Europe and China with design centers in Japan & Taiwan. It has 37 manufacturing plants in India and has JVs/Technical Assistance Agreement (TAA) with world renowned manufactures in Italy, India and Japan. Our continuous effort is to deliver high technology and quality products to our valued customers in worldwide area. For more information please visit [www.mindagroup.com](http://www.mindagroup.com)

UNO MINDA Corporate Communication Initiative

## Contact Us

We appreciate your feedback. For further information or your feedback, please contact us at [corpcomm@mindagroup.com](mailto:corpcomm@mindagroup.com)

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